

ON ANCHOR STABILISATION

THREE MORE SYSTEMS INSTALLED



During the winter season 2007/2008 we retro fitted the new system on T.J. ESPERANZA, ASTERIA and CYAN. Otto Linzel from T.J.E. comments: *Once again AdM have done an outstanding job for me, this time on T.J.Esperanza. The Quantum QC 1800 Zero Speed installation was particularly difficult, given the space it had to be fitted into. The hull units had to be totally stripped before installation. A Quantum technician was asked to be present during the fitting of the shaft and bearing housing on the port hull unit. He was very happy with the way this was done and commended Ramon and the guys for their work. The parts were at all times protected against contamination. During seatrials in 1.5-2m beam swell the Zero Speed system worked to its full capacity and reduced the rolling by 85%.*

A NEW 700 T TRAVEL LIFT IN PALMA

Astilleros de Mallorca is glad to announce, that in the future we will be able to offer our clients more haul-out possibilities. This will reduce the bottle neck on our four slipways and allow us to fully optimise their 70m+ capacity. We will manage our projects in the public Travel-lift area (STP)



out of our Astilleros offices and we will offer with our well experienced personal the same services and quality of work as they are used to receive in the shipyard.

For reservations please contact:
Diego Colon or Stefan Enders

NEW WEBSITE HAS BEEN LAUNCHED IN AUGUST



It took quite some time to prepare this new site, but it was worth the efforts. The new site can be found at the same domain www.astillerosdemallorca.com and presents a maximum of information about the shipyard, the services offered and of course information about delivered and ongoing projects. We want it to be one of the most comprehensive Refit sites dedicated to the yachting community. Have look.



NEW PROJECT MANAGERS HAVE JOINED THE TEAM

The daily shipyard business of handling up to 15 projects at a time can only be achieved with the support of experienced project managers. Enrique Alberich and Riccardo Peirano have joined our team in 2007 and have quickly become "at home" and linked themselves in with the rest of the team. Both joined Astilleros when Joaquin Castro regrettably left the shipyard to become Bureau Veritas surveyor in his home town Cadiz.



Enrique Alberich



Riccardo Peirano

We wish him all the best for his future. Our team of project manager include also Rodrigo Chacoff, Rob van Wieringen and Antonio Moncada as head of the production department.

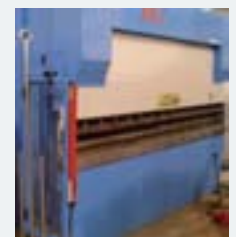
BUSY EVEN DURING THE SUMMER BREAK

This is the only moment, where we can really take care about our facilities and modernise the installations. The maintenance list is always long and the summer heat does not assist. Some of the major items were to create more space for the stainless steel fabrication workshop, installing new shore power

supply boxes at the outfitting quays, servicing and enlarging our slip N° II, the annual service of the 25t crane and a lot of paint work. The installation of new machinery during 2007 has proved to be another good investment for the yard and our clients.



We have created more space for the Crew storage containers with access stairs and walking platforms.



OUR ELECTRICAL DEPARTMENT HAS EXPANDED

Martin Algermissen



During the building and preparation of new work shops inside the Shipyard premisses for AIRCOLD, E3 SYSTEMS and ECOLOMA, we decided to increase the work space and man power of our electrical department. Martin Algermissen as head of the electrical department has brought in the work experience and coordination this department needed.



OUR SUPPORT INCLUDES:

NEW ELECTRICAL INSTALLATIONS OF:

- Vosper and Quantum Zero Speed Stabilizer Systems
- Electronic Controls for Gearboxes and Controllable Pitch Propellers
- Whirlpool electrical installations
- Yacht Signs in Fiberoptic or LED Technology
- Monitoring and control Systems including Domotica control systems
- Shore Power converters
- Electrical installations for Cranes, Gangways, Stern doors and swim platforms
- Navigation equipment
- Custom made electric and electronic solutions
- New electrical installations of AC and DC Panels
- Design and layout of electrical installations on new instrument masts

SERVICES OFFERED

- Vosper Agent
- Endoscope digital imaging
- Any electric and electronic repair
- Repair on Jacuzzi, Cranes, Gangways, Stern doors and swim platforms
- AC and DC Panel repairs
- Motors AC - DC
- Generators full load tests - with certificate for classification societies
- Insulation tests - with certificate for classification societies
- Cathelco corrosion tests
- Earth Leakage detection
- Kobelt Service, Mastervolt Service



LIST OF CLIENTS

From September 2007 to July 2008

ADELE
ALAS LIBRES
ALBACORA
ANTARES
APHRODITE A
AQUARIUS
ARRAYAN
ASTERIA
BACK SOON
BALAJU
BIG CHANGE
BJORG
BLUE ATTRACTION
BOLERO
CARLY
CASSIOPEIA
CD TWO
CLARENA
CREOLE
CYAN

DENIKI
ENIGMA
ENTERPRISE
GALILEO
GEMINI LADY
ILONA OF KYLESKU
INDEPENDENCE
KLOSTERS
KOKOMO OF LONDON
LA CATTIVA
LADY BEATRICE
LADY FERYAL
LADY GEORGINA
LADY LIBRA
LIMITLESS
MARIA CATTIVA
MICHAELA ROSE
MIKADO
NOA VII
NORTHERN SPIRIT

NUBERU NAU
OPAL C
PARAÍSO
PASSION
PEGASO
PSYRAX
RUSALINA
SANORA
SECRET LOVE
SENSATION
SHANDOR
SIBELLE
T.J. ESPERANZA
TATASU
THIRTEEN
TITAN XIV
TIZIANA
VICTORIA OF STRATHEARN
YACANA



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